

CHAPTER

From domestic to regional to global:

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inputs are needed, especially if the innovations are related to  
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Again, this can manifest itself as upgrading in upstream domestic suppliers that respond to competition from foreign producers.

### Intersectoral upgrading

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Chinese Taipei used its competence in producing televisions to make monitors and eventually (through functional upgrading) to make computers (Humphrey and Schmitz 2002).

## Integration for growth: Imports for exports

### Import substitution

crete tasks has transformed the nature of trade and the scope  
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works. This reorganization of global production has opened opportunities not only for multinational companies and leading  
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 omies are able to outsource to more cost-competitive countries, while emerging and developing economies can enter GVCs by taking advantage of a new tradable commodity in which they  
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/...ÄAA.>•AL&V...i> but concerns remain that the reallocation of resources induced by such changes may work imperfectly. Although debate con-  
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ing body of evidence points to a positive relationship between increases in imported intermediates and increases in competi-  
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association has been demonstrated to occur through two channels: through the use of a greater variety of intermediates (also more competitively priced) and through technology transfers embodied in the imported products, which is also seen in the greater boost to productivity through imports from developed economies (Bas and Strauss-Kahn 2014). Similarly, a positive relationship has been found between imports and GDP, though with gains distributed unevenly across sectors (Kummritz 2014).

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 study using OECD-WTO Trade in Value-Added database data  
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cheap labor still struggle to integrate in GVCs, despite rising

fold increase in average wages in China between 2000 and 2010, its unit labor costs (at the economy level) were little changed and

(table 3.1). And Sub-Saharan African economies that generally saw little change in average wages between 2000 and 2010 still

Nor do the drivers affect all sectors equally

A similar pattern emerges at the sectoral level, but the importance of services varies by sector. In manufacturing, foreign inputs are relatively important, particularly in the production of intermediate goods. This is consistent with the view that services are often used as upstream suppliers to manufacturers.<sup>8</sup> Perhaps not surprising, given the limited role of foreign intermediates in services, foreign inputs are less important for services. Structural factors such as relative output per worker are also

differentiate between underlying high-skilled workers (such as software developers) and low-skilled workers (such as cleaners) within the industry grouping, as well as the different nature of the underlying integration process.

Promoting the creation of more sophisticated products has a positive effect only on manufacturing activities (not services).

### Regional value chains as enablers of integration into global supply chains

The analysis so far offers two takeaway messages for countries looking to drive growth through integration in global value

evidence points strongly to a lower likelihood of direct engagement in GVCs. The Latin American case provides strong evidence of increased integration in GVCs in most countries.

The fact that geography matters, coupled with the fact that strong domestic supply chains are important enablers of integration into global supply chains, leads the debate toward regional value chains as enablers. Currently the best statistical tool used to measure GVC integration comprehensively is the OECD-WTO

provides strong evidence of increased integration in GVCs in most

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FIGURE 3.6 & G V G T O K P C P V U Q H E J C P I G K P F Q O G U V K E X C N W G C F F G F K P G Z R Q T V U D [ U C

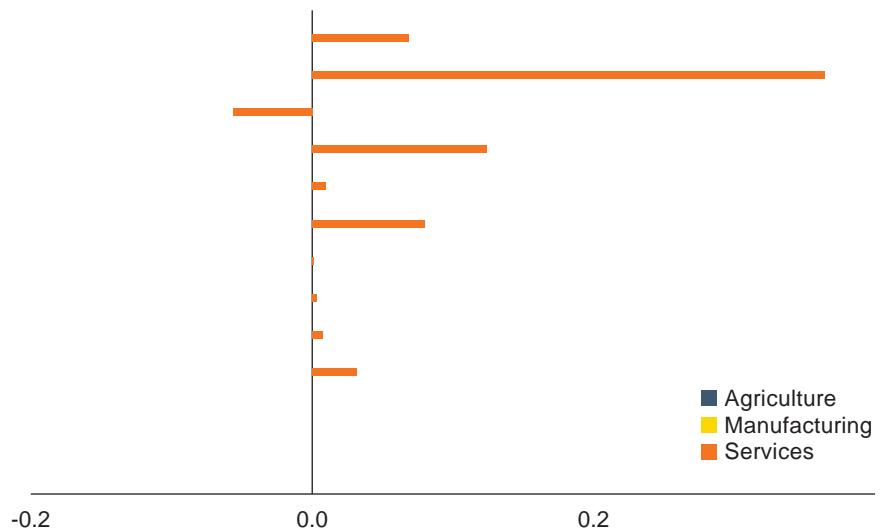




FIGURE 3.9 'Z V T C T G I K Q P C N C P F K P V T C T G I K Q P C N V T C F G K P K P V G T O G F K C V G U  
Percent of total intermediates trade

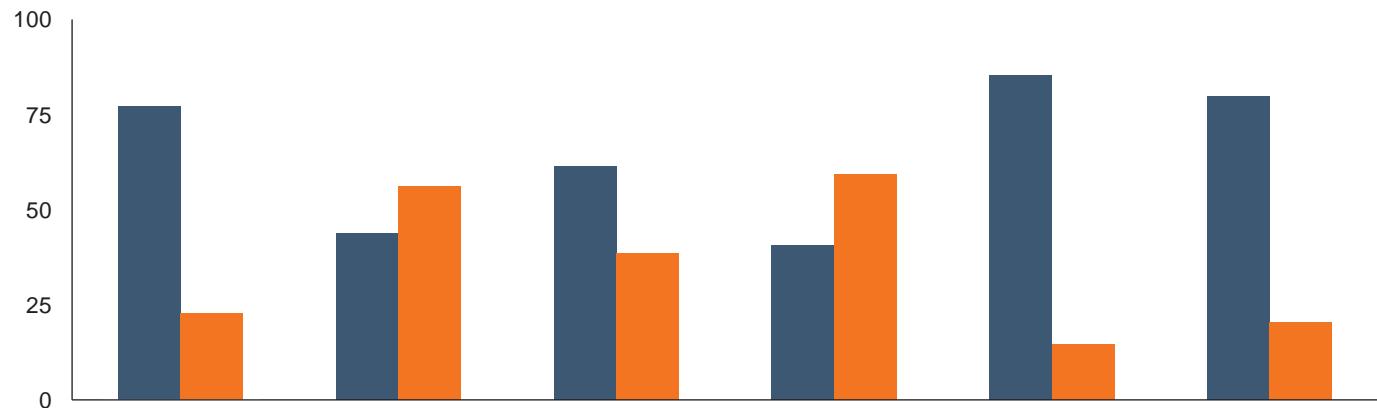


FIGURE 3.11





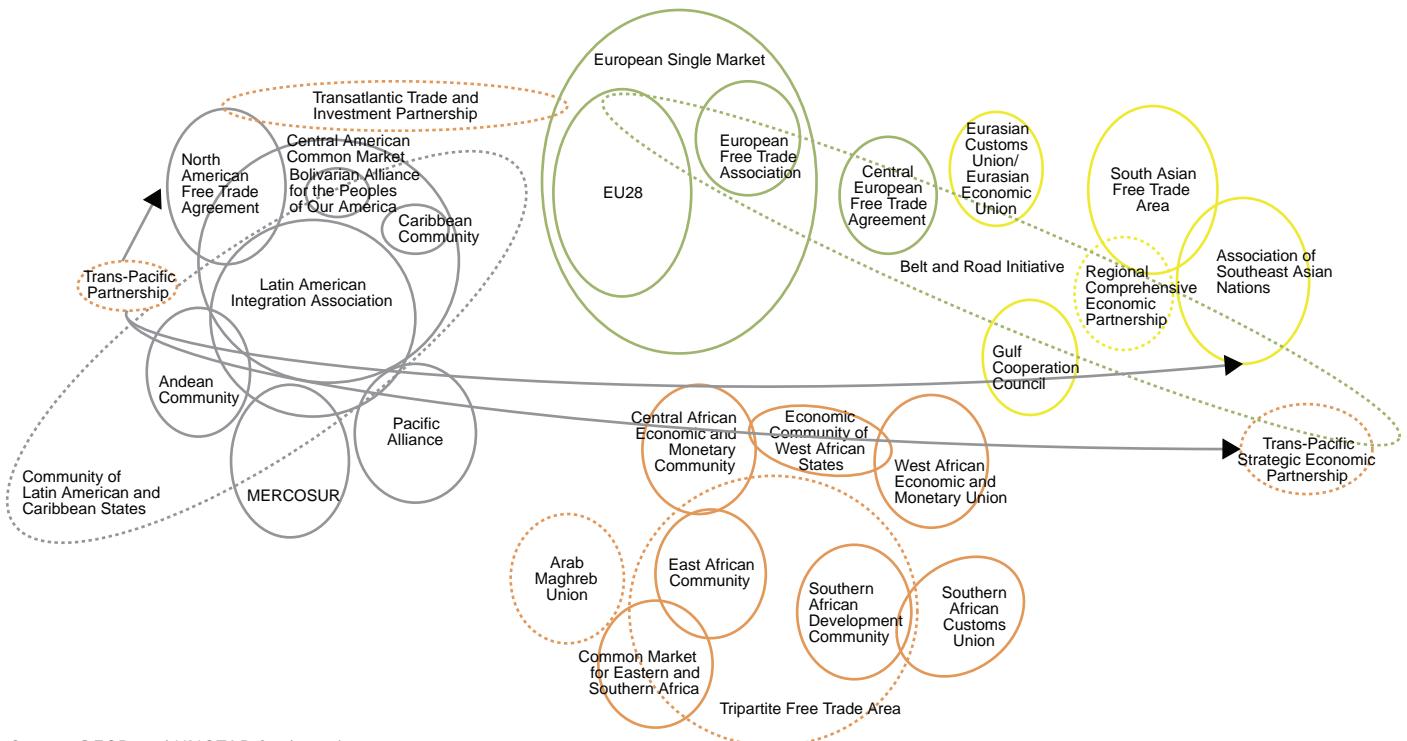
FIGURE 3.16

and by tasks (research and development, design, testing, and  
manufacturing, assembly, distribution, sales) in all regions. In all regions the automotive industry contributes no more than a  
modest share to GDP and employment. In some countries, such as South Africa, Mexico, Argentina, Brazil, Chile, Uruguay, and Venezuela, the automotive industry is a major employer and a significant source of foreign exchange earnings. In others, such as Egypt, Turkey, and India, it is a smaller but still important sector. In most countries, however, the automotive industry is a relatively small part of the economy.

Questionnaire results indicate that the automotive industry is highly concentrated, with only a few companies contributing to global production. Its value chain is especially fragmented, both geographically

Although the automotive industry is highly concentrated, with only a few countries (companies) contributing to global production, its value chain is especially fragmented, both geographically

FIGURE 3.18 5 G N G E V G F T G I K Q P C N C P F O G I C T G I K Q P C N C I T G G O G P V U



Source: OECD and UNCTAD forthcoming.

Note: The size of circles is proportional to the number of members that are parties to the agreement. Dashed lines indicate selected announced megaregional initiatives.

FIGURE 3.19 ) T Q U U G Z R Q T V U Q H O Q V Q T X G J K E N G U C P F R C T V U D[ T G I K Q P C P F Q T K I K P Q \$ (billions)

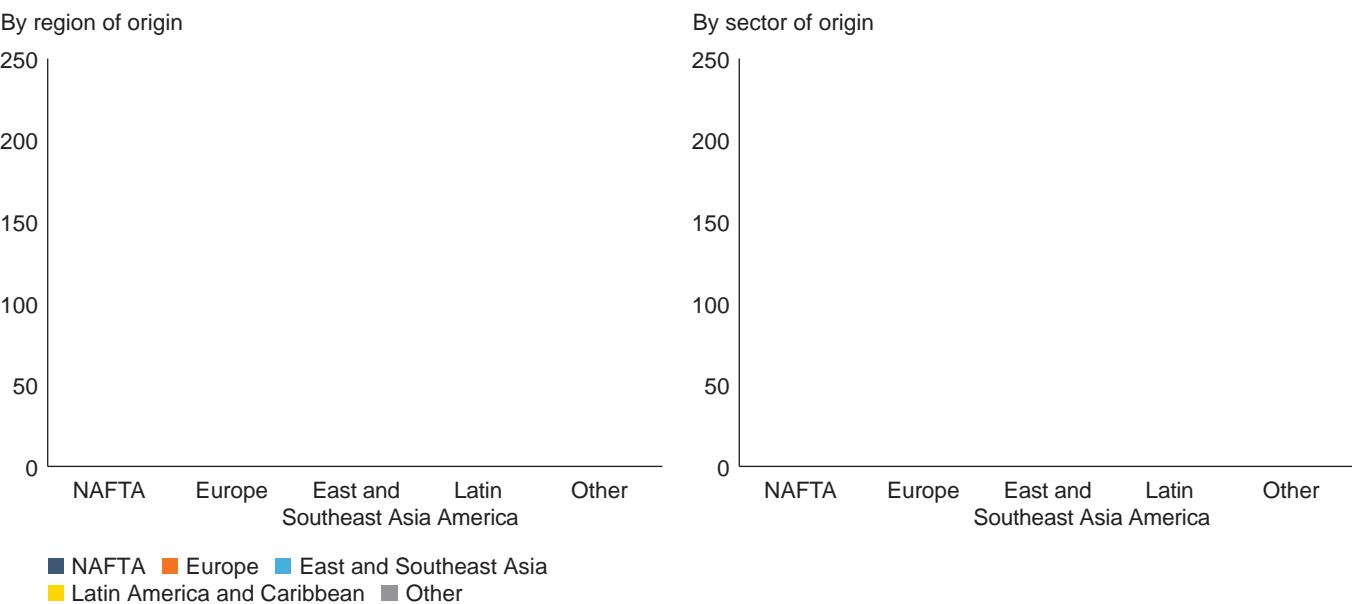




TABLE 3.4 / WNVK KPUVKVWVKQP CPF OWNVKFKOGPUKQPCN RQNKE[ OKZ VCTIGVGF VQ V







Improving regional integration may also help address some of the costs related to poor infrastructure. This is especially important since entry to GVCs through cheap labor alone does not seem to be enough. What appears to matter is the combination of labor and productivity, in other words unit labor

its unit labor costs appear to have remained competitive with those of Sub-Saharan Africa and Latin America. It is important, therefore, to make inroads in improving productivity, particu-



**TABLE A3.1.2** Description of variables

Variable	Description	Source
Foreign value added used by industry to $\Delta$	Aggregate economywide capital-to-labor ratio	OECD Inter-Country Input-Output Tables
Capital-labor ratio (log)	High-skilled workers divided by low skilled workers (aggregate)	Penn World Tables
Skill intensity	Country output per worker divided by average global output per worker	International Labour Organization
Relative output per worker	Aggregate share of foreign direct investment stock in country	United Nations Conference on Trade and Development
Rule of law	Worldwide Governance Indicators	
Lagged foreign value added in industry $\Delta$	Weighted average applied tariffs (weights from BACI data)	OECD Inter-Country Input-Output Tables
Tariffs charged (log)	Weighted average trade covered by free trade agreements if countries share an agreement all $\Delta$	Trade Analysis Information System and Design of Trade Agreements Database
Count of deep provisions in free trade agreements	Design of Trade Agreements Database	
EXPY variable calculated following Hausmann- $\Delta$	EXPY variable calculated following Hausmann- $\Delta$	BACI
Domestic demand (log of value)	Domestic value added from industry that is consumed domestically	OECD Inter-Country Input-Output Tables
Distance to economic activity (log)	Distances weighted domestic value added in consumption of other countries	Centre d'Etudes Prospectives et d'Informations Internationales Geography

Source: **TABLE A3.1.3** Descriptive statistics

Variable	Mean	SD	N
Foreign value added used by industry to $\Delta$	1.00	0.00	140
Capital-labor ratio (log)	0.00	0.00	140
Skill intensity	0.00	0.00	140
Relative output per worker	0.00	0.00	140
Share of foreign direct investment stocks in GDP	0.00	0.00	140
Rule of law	0.00	0.00	140
Lagged foreign value added in industry $\Delta$	0.00	0.00	140
Tariffs charged (log)	0.00	0.00	140
Weighted average trade covered by free trade agreements if countries share an agreement all $\Delta$	0.00	0.00	140
Count of deep provisions in free trade agreements	0.00	0.00	140
EXPY variable calculated following Hausmann- $\Delta$	0.00	0.00	140
EXPY variable calculated following Hausmann- $\Delta$	0.00	0.00	140
Domestic demand (log of value)	0.00	0.00	140
Distance to economic activity (log)	0.00	0.00	140





OECD (Organisation for Economic Co-operation and Development)

(TiVA) database. Paris: OECD. Available at: <http://www.oecd.org/sti/ind/measuringtradeinvalue-addedanoecd-wtojointinitiative.htm>.

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Bottlenecks, Create Values." *NiViB*

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ing Up Global Value Chains." *Journal of Economic Perspectives* 28 (2): 99–118.